

FEBRUARY 2025



CANDIDATE BRIEF

CONTRACTS

MANAGER

LRL Roofing Solutions
6th Floor, 2 City Approach
Albert St
Eccles
Manchester
M30 0BL



About Us



LRL Roofing Solutions (Liquid Roofing Ltd) was established in 2005 by CEO, Robert Lomax.

Our Managing Director, Robert Richmond leads the Senior Management Team. With Rob at the helm the Company has enjoyed controlled growth achieving sales of £11m in 2023 and we have plans to continue our growth to £20m over the next five years.

We are proud to be a principle led business, embracing our core values of **Safety**, **Quality**, and **Value** delivered with **Integrity** in all that we do.

The business initially focused on delivering cold applied liquid waterproofing solutions. Since inception, we have grown the portfolio of services that we deliver, enabling us to offer our clients a comprehensive suite of flat roofing solutions.

Operating from head offices in Manchester, LRL services clients UK-wide with an emphasis on the M62 corridor.

Existing clients include The University of Manchester, Kier, Sports Direct (House of Fraser Group), Morgan Sindall, BAM and BAE, whilst we also operate strongly within the public sector.

Why LRL?

“To improve the quality of life for our team, whilst having a positive impact on the communities in which we work.”



BY CEO, ROBERT LOMAX

When I set up LRL Roofing Solutions in 2005, the focus of the business was to make a profit. As the business has matured, I have come to realise that making money, while a necessity, isn't what drives me.

In 2014, after watching a great TED talk by Simon Sinek, titled '*How Great Leaders Inspire Action*', I set about thinking what was the '*Why*' at the centre of LRL Roofing Solutions.

After much thought and exposure to a great learning experience with Goldman Sachs at Manchester Metropolitan University, I realised that what I enjoyed was seeing the people in my organisation grow and succeed (often beyond their own expectations). I also have a strong desire to make a positive impact in the areas that we work, beyond waterproofing their roofs.

Personal Journeys



Dear Prospective Team Member,

I embarked on my professional journey with LRL in 2013, initially as a liquid roofing operative. I had previous experience with various contractors using both liquids and traditional bitumen systems. In the early days of my tenure at LRL, I discovered a profound alignment between the company and myself in terms of our passion for roofing, a pursuit of success, and an ambition to lead the industry. These synergies provided me with the ideal environment for personal and professional success.

I found LRL were receptive to new ideas and embraced innovation. With a head full of ideas, I was encouraged to introduce new technology and processes, within the various positions I have held.

This transformative approach significantly altered the trajectory and scale of the organisation. Together, we transitioned from being a specialist liquid installer into a multi disciplined and leading roofing contractor with a nationwide presence.

As a values driven roofing contractor, LRL prioritises **Safety, Quality, and Value**, all underpinned by a commitment to **Integrity**. This commitment has cultivated a culture of which both office and site staff can be genuinely proud, recognising themselves as integral members of a special and cohesive team.

In the quest for a new professional home, you should exercise discernment, selecting a company that values active listening, genuine care, and a commitment to its people. Choose an organisation that exudes passion, ambition, and a values driven ethos with empathy at its core. A company that puts its employees first.

Above all, choose a company that not only offers financial advancement but also enhances your overall quality of life. A company that provides opportunities for personal and professional growth, allowing individuals to soar to new heights.

Reflecting on my personal journey from a site based role to the position of Managing Director, I can wholeheartedly attest to the veracity of the sentiments expressed above. My journey underscores the limitless possibilities that abound with the right attitude and unwavering commitment can lead to great things.

We have big plans for the future and need great people to make it happen. I encourage you to consider LRL as your potential professional home, where the sky truly is the limit.

Warm regards,

ROBERT RICHMOND
Managing Director

THE ROLE

The role of Contracts Manager is a critical role in the successful delivery of all projects within the business.

The Contract Manager is responsible for coordinating and overseeing projects to achieve specific goals efficiently and effectively. It involves planning, organising, leading, and controlling resources such to accomplish predetermined objectives.

Your expertise ensures that you can manage resources such as labour, plant, and materials efficiently to meet project requirements and deadlines.

This is a great role for an organised and proactive individual who enjoys tackling complex challenges, breaking them down into manageable parts, and finding effective solutions.

CONTRACTS MANAGER



ROLE SUMMARY



TITLE: [Contracts Manager](#)

REPORTING TO: [Head of Contracts](#)

DIRECT REPORTS: [Site Manager & Operatives](#)

LOCATION: [Eccles, Greater Manchester](#)

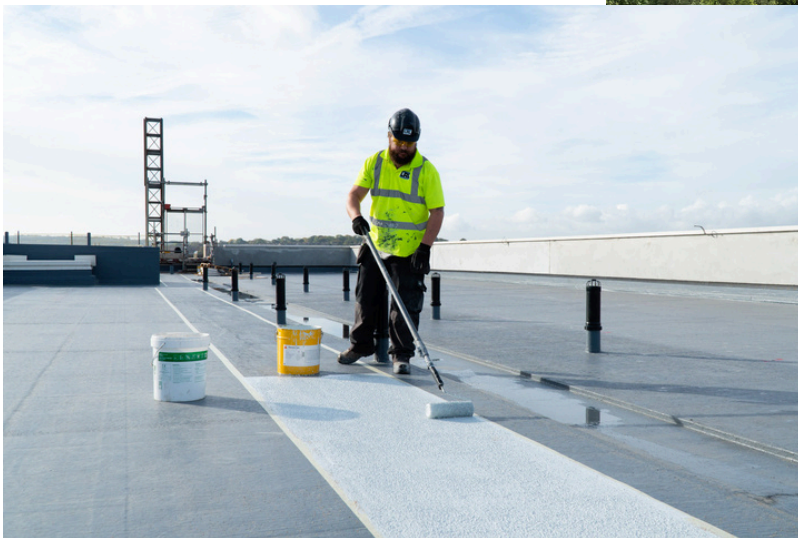
PROPOSED START: [ASAP](#)

HOURS: [Mon-Fri, 8:00 - 17:00 \(1 hour lunch\)](#)

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Duties



- Compile and gain approval of HSE documentation prior to start of all contracts including site specific RAMS
- Adherence to all relevant HSE policies and regulations on site for all jobs including those sub-contracted
- Review compliance & report to line manager
- Maintain in-depth knowledge of latest regulations
- Responsible for overall performance and contract compliance of projects, requiring detailed reading of schemes prior to project start
- Manage quality control and assurance
- Set and monitor clear objectives for all projects at pre-construction stage
- Handover of all relevant information to site team
- Set and deliver against KPIs
- Identify and implement opportunities to improve margins & manage risk
- Monitor and manage status and financial performance of contracts to completion with regular status updates to line manager
- Attend adjudication meeting with all relevant information at handover stage
- Carry out 'lessons learned review' at completion of programme
- Maintain in-depth knowledge of materials and specifications

Profile



YOU ARE/MUST HAVE:

- Need to be based in Greater Manchester/Liverpool area.
- Experience within flat roofing industry
- Working with manufactures such as Bauder, Sika, IKO, Polyroof, Centaur, Langle, Moy, Alumasc, Proteus.
- Working at heights and CSCS training.
- T1/T2 experience
- Worked with roofing systems – Hot Melt, Felt, Liquid and Single Ply
- Clean DBS, check will be completed.
- Strong communication and teamwork skills
- Contracts management experience
- Hold full UK driving license
- SSSTS / SMSTS – ideally, but training can be provided
- Strong IT skills, including Microsoft Office package
- Honest and values integrity
- Excellent punctuality
- Self-motivated, organised and can manage own time
- Decision and problem solving skills
- Strong interpersonal skills – including the ability to build and develop relationships
- Strong maths knowledge – numerical and data analysis
- Knowledge of building and construction/commercial awareness

PACKAGE



- Competitive salary and staff bonus scheme
- Car allowance/Company Car
- Birthday and long service award scheme
- Company pension
- 22 days holiday increasing to 25 with length of service
- Training & development
- Staff events
- Early finish on Fridays

PROCESS

Candidates are to submit their CV with a short email to hr@lrl.ltd describing why they are a great fit for this position.

Closing date: Friday 28th February 2025, 12:00.

First relatively informal interview to explore the opportunity and get to know each other, followed by:

- Shortlist
- Second formal interview
- Third and final interview

Any offer is subject to references. *LRL Roofing Solutions is an equal opportunity employer and welcomes applicants from all backgrounds.*

CONTRACT MANAGER

**INVESTORS
IN PEOPLE®**

The Equality Register

Member



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