

APRIL 2024



CANDIDATE BRIEF

**QUANTITY
SURVEYOR**

LRL Roofing Solutions
6th Floor, 2 City Approach
Albert St
Eccles
Manchester
M30 0BL



About Us



LRL Roofing Solutions (Liquid Roofing Ltd) was established in 2005 by CEO, Robert Lomax.

Our Managing Director, Robert Richmond leads the Senior Management Team. With Rob at the helm the Company has enjoyed controlled growth achieving sales of £11m in 2023 and we have plans to continue our growth to £20m over the next five years.

We are proud to be a principle led business, embracing our core values of **Safety**, **Quality**, and **Value** delivered with **Integrity** in all that we do.

The business initially focused on delivering cold applied liquid waterproofing solutions. Since inception, we have grown the portfolio of services that we deliver, enabling us to offer our clients a comprehensive suite of flat roofing solutions.

Operating from head offices in Manchester, LRL services clients UK-wide with an emphasis on the M62 corridor.

Existing clients include The University of Manchester, Kier, Sports Direct (House of Fraser Group), Morgan Sindall, BAM and BAE, whilst we also operate strongly within the public sector.

Why LRL?

“To improve the quality of life for our team, whilst having a positive impact on the communities in which we work.”



BY CEO, ROBERT LOMAX

When I set up LRL Roofing Solutions in 2005, the focus of the business was to make a profit. As the business has matured, I have come to realise that making money, while a necessity, isn't what drives me.

In 2014, after watching a great TED talk by Simon Sinek, titled '*How Great Leaders Inspire Action*', I set about thinking what was the '*Why*' at the centre of LRL Roofing Solutions.

After much thought and exposure to a great learning experience with Goldman Sachs at Manchester Metropolitan University, I realised that what I enjoyed was seeing the people in my organisation grow and succeed (often beyond their own expectations). I also have a strong desire to make a positive impact in the areas that we work, beyond waterproofing their roofs.

Personal Journeys



Dear Prospective Team Member,

I embarked on my professional journey with LRL in 2013, initially as a liquid roofing operative. I had previous experience with various contractors using both liquids and traditional bitumen systems. In the early days of my tenure at LRL, I discovered a profound alignment between the company and myself in terms of our passion for roofing, a pursuit of success, and an ambition to lead the industry. These synergies provided me with the ideal environment for personal and professional success.

I found LRL were receptive to new ideas and embraced innovation. With a head full of ideas, I was encouraged to introduce new technology and processes, within the various positions I have held.

This transformative approach significantly altered the trajectory and scale of the organisation. Together, we transitioned from being a specialist liquid installer into a multi disciplined and leading roofing contractor with a nationwide presence.

As a values driven roofing contractor, LRL prioritises **Safety**, **Quality**, and **Value**, all underpinned by a commitment to **Integrity**. This commitment has cultivated a culture of which both office and site staff can be genuinely proud, recognising themselves as integral members of a special and cohesive team.

In the quest for a new professional home, you should exercise discernment, selecting a company that values active listening, genuine care, and a commitment to its people. Choose an organisation that exudes passion, ambition, and a values driven ethos with empathy at its core. A company that puts its employees first.

Above all, choose a company that not only offers financial advancement but also enhances your overall quality of life. A company that provides opportunities for personal and professional growth, allowing individuals to soar to new heights.

Reflecting on my personal journey from a site based role to the position of Managing Director, I can wholeheartedly attest to the veracity of the sentiments expressed above. My journey underscores the limitless possibilities that abound with the right attitude and unwavering commitment can lead to great things.

We have big plans for the future and need great people to make it happen. I encourage you to consider LRL as your potential professional home, where the sky truly is the limit.

Warm regards,

ROBERT RICHMOND
Managing Director

THE ROLE

The role of Quantity Surveyor is a critical role within our business and has several areas of responsibility.

Supporting our Commercial Team to deliver projects efficiently and within budget constraints will be the main focus of the role, along with maintaining solid working relationships with clients, designers, supply chain members and other key stakeholders.

In addition, you will take a key role in contributing to project risk and opportunity planning.

This is a great role for an organised and proactive individual who enjoys variety in their work whilst looking to take the next steps in their career.

QUANTITY SURVEYOR



ROLE SUMMARY



TITLE: Quantity Surveyor

REPORTING TO: Commercial Manager

DIRECT REPORTS: N/A

LOCATION: Eccles, Greater Manchester

PROPOSED START: May 2024

HOURS: Mon-Fri, 8:00 - 17:00 (1 hour lunch)

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Duties



- Communicating effectively at all levels including site management, technical specialists, commercial staff, planners, engineers, supervisory staff operatives, suppliers, third parties and client representatives
- Maintaining good working relations with clients, designers, the supply chain and others
- Construction – undertaking site visits to assess commercial position, undertake monthly valuations, recording materials on site
- Obtaining and analysing quotations and making recommendations
- Assisting in value recovery
- Supporting and contributing to project risk and opportunity planning
- Maintaining high personal standards in health and safety
- Displaying high standards in environmental awareness and behaviour
- Advising on contractual matters and processing contractual claims
- Negotiating subcontract and suppliers' prices and terms
- Procuring subcontract packages
- Assisting in the cost control and reporting process
- Looking for opportunities to maximise revenue and reduce costs
- Identifying and investigating losses
- Preparing and reviewing monthly cost reports

Profile



YOU ARE/MUST HAVE:

- Experience within the construction industry as a QS
- Degree or HND in Quantity Surveying or Construction Commercial Management (other relevant disciplines may also be considered)
- Strong communication and teamwork skills
- A passion and desire to learn and grow within the industry
- Commitment to working towards your professional development journey
- Hold full UK driving license
- Take pride in one's appearance
- Creative thinker/use own initiative
- Strong IT skills, including Microsoft Office package
- Honest and values integrity
- Excellent punctuality
- Self-motivated, organised and can manage own time
- Project management skills
- Strong interpersonal skills – including the ability to build and develop relationships
- Strong maths knowledge – numerical and data analysis
- Knowledge of building and construction/commercial awareness
- Understanding of engineering science and technology

PACKAGE



- Competitive salary and staff bonus scheme
- Birthday and long service award scheme
- Company pension
- 22 days holiday increasing to 25 with length of service
- Training & development
- Mentoring programme
- Staff events
- 1 hour early finish on Fridays

PROCESS

Candidates are to submit their CV with a short email to hr@lrl.ltd describing why they are a great fit for this position.

Closing date: Wednesday 1st May 2024, 12:00.

First relatively informal interview to explore the opportunity and get to know each other, followed by:

- Shortlist
- Second formal interview
- Third and final interview

Any offer is subject to references. *LRL Roofing Solutions is an equal opportunity employer and welcomes applicants from all backgrounds.*

QUANTITY SURVEYOR

**INVESTORS
IN PEOPLE®**

The Equality Register

Member



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